

# DALE HORST

*Owner / Chief Executive Officer*



## INTRO

Dale takes pride in serving people with their best intentions in mind and has done so for over 35 years.

Through ERISA Services, Dale serves approximately 1,000 employers and works with over 300 financial professionals to complement their services in helping clients achieve their retirement goals. Dale is also a frequent speaker on subjects related to Qualified Retirement Plans.

Dale has built ERISA on principles of service, honesty and professionalism. He is very proud of the team he has assembled to take care of ERISA Services' clients. ERISA Services is a fee based Third Party Administration (TPA) firm for qualified retirement plans. ERISA Services celebrates over 35 years in the business

The team at **ERISA Services** is dedicated to the success and well-being of your retirement plan. Through your relationship with our consultants and relationship managers, we will work with you to understand your company, your employees and your employee benefit plan's objectives. We will tailor fit a design for you to achieve these goals as each client has different objectives for their retirement plan.

## ABOUT DALE:

- Dale graduated from the University of Tennessee in Knoxville with a degree in education and was a high school band director for two years.
- Following teaching, Dale entered the insurance and investment business, and in October of 1981 he founded ERISA Services, Inc.
- He and his wife, Teresa, live in Loudon County and have two grown children, Tommy and Tiffany.
- While at UT, he and Teresa were members of the Pride of the Southland Marching Band where Dale was the Drum Major for three years.
- Tommy and Tiffany are both working with Dale at ERISA Services.
- Dale's favorite pastime is taking trips with his wife Teresa.

## FOCUS:

- To lead his company by example with the qualities of integrity, honesty and service to ERISA's clients and referral relationships.
- To help clients and advisors make appropriate decisions based on their needs while providing them the guidance necessary related to the retirement plan industry.
- To be the best husband, father, and employer possible.

## CONTACT:

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***"Whatever you do, work at it with all your heart, as working for the Lord, not for men."***

***-Colossians 3:23***



**ERISA Services, Inc.**  
*Helping You Become Retirement Ready*

**ERISA** Actuarial Services  
*Enhancing Your Savings*