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Tiffany Horst Manager of Business Development

Tiffany desires to grow retirement planning awareness with employers to achieve retirement readiness for their employees. She partners with advisors and employers by analyzing industry changes, trends, and opportunities, and recommends strategic retirement solutions.

Through ERISA Services, Tiffany serves approximately 1,000 employers in East TN and works with over 300 financial professionals to complement their services in helping East TN achieve their retirement goals.

Tiffany is led by her father, Dale, and brother, Tommy, in coming on board with ERISA Services in June of 2017. ERISA is a fee based Third Party Administration (TPA) firm for qualified retirement plans. As of October 1, 2016, ERISA Services celebrated its 35th year in business. Prior to ERISA Services, Tiffany spent 11 years in the Consumer Goods Industry in Sales and Product Training, working with Newell Rubbermaid for 8 years, and Whirlpool Corporation for 3 years.

The team at ERISA Services is dedicated to the success and well-being of your retirement plan. Through your relationship with our consultants and relationship managers, we will work with you to understand your company, your employees and your employee benefit plan's objectives. We will tailor fit a design for you to achieve these goals as each employer has different objectives for their retirement plan.

Focus:

- To build relationships with financial professionals, and local CPAs, partnering to identify the best retirement plan solutions for their clients.
- To increase awareness of ERISA Services' offerings and solutions, and to be a resource for clients, advisors, and CPAs providing strategies which are the best fit for their needs.
- To be consistent in her results driven approach and message of reliability, honesty, and enthusiasm with the people she serves.

About Tiffany:

- Tiffany graduated from the University of Tennessee in Knoxville in 2006 with a degree in marketing.
- While at UT, she was elected to numerous positions within her sorority, Alpha Delta Pi, graduating as Executive Vice President, and also marched in the Pride of the Southland Marching Band.
- Tiffany is very involved at Park West Church of God, and serves with Guardian Angels and Compassion Ministries within the Knoxville community.
- Tiffany is an avid Vol fan and enjoys training, running, hiking, cooking, gardening, and spending time with her family and friends.

And we know that in all things God works for the good of those who love him, who have been called according to his purpose.

Romans 8:28