



**ERISA Services, Inc.**  
*Helping East Tennesseans Become Retirement Ready*

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## **Dale Horst**

### **Owner/CEO**

Dale takes pride in serving people with their best intentions in mind and has done so for over 34 years.

Through ERISA Services, Dale serves approximately 1,000 employers in East TN and works with over 300 financial professionals to complement their services in helping East TN achieve their retirement goals. Dale is also a frequent speaker on subjects related to Qualified Retirement Plans.

Dale has built ERISA on principles of service, honesty and professionalism. He is very proud of the team he has assembled to take care the clients of ERISA Services. ERISA Services is a fee based Third Party Administration (TPA) firm for qualified retirement plans. As of October 1, 2016, ERISA Services celebrated its 35<sup>th</sup> year in business.

The team at ERISA Services is dedicated to the success and well-being of your retirement plan. Through your relationship with our consultants and relationships managers, we will work with you to understand your company, your employees and your employee benefit plan's objectives. We will tailor fit a design for you to achieve these goals as each client has different objectives for their retirement plan.

**Focus:**

- To lead his company by example with the qualities of integrity, honesty and service to ERISA's clients and referral relationships.
- To help clients and advisors make appropriate decisions based on their needs while providing them the guidance necessary related to the retirement plan industry
- To be the best husband, father and employer possible.

**About Dale:**

- Dale graduated from the University of Tennessee in Knoxville with a degree in education and was a high school band director for two years.
- Following teaching, Dale entered the insurance and investment business, and in October of 1981 he founded ERISA Services, Inc.
- He and his wife, Teresa, live in Loudon County and have two grown children, Tommy and Tiffany.
- While at UT, he and Teresa were members of the Pride of the Southland Marching Band where Dale was the Drum Major for three years.
- Tommy is working with Dale at ERISA Services, and Tiffany holds a sales position in Knoxville, Tennessee.
- Dale's favorite pastime is taking trips with his wife Teresa.